

 Contract #
 853569
 Date Entered
 09/10/12

 Schedule Dates
 09/11/12-09/17/12
 Last Modified
 09/12/12

 Advertiser
 Rob McKenna for Washington (39549)
 Entered By
 Whitney Wood

 Agency/T-Code
 Media Placement Technology (3588)/113823657
 CO-OP
 No

 Product
 Political Chate Courses (1177)
 Headline #
 06309559

Product Political - State Governor (1177) Headline # 06309559

Brand MCKENNA FOR GOVERNOR (177377) Demo

Salesperson Clark, Dave (3097) Order Type Normal

 Sales Office
 TeleRep - Washington D.C.
 Package Deal

 Buyer Name
 MEADE,NICOLE
 Commission %
 15.00

 Phone/Fax
 (425) 449-8244 /
 Commission
 \$13,980.00

 CPE
 N/A
 Net Total
 \$79,220.00

Account Types National/Political Candidate - Agency Sales Tax

Billing Type Standard

Comments

Date:

MCKENNA FOR GOVERNOR

\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*, MCKENNA FOR CONGRESS

 Seattle/Tacoma (KING) (KING)

 By Broadcast Month
 Spots
 Rate

 Sep. 2012
 157
 \$93,200.00

 Grand Total:
 157
 \$93,200.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	4:28A- News @ 430am	6	. –	Χ	X	X	X	i	6	\$50.0	\$300.00	Seattle/Tacoma (KING) (KING)		9/10/12
2.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	4:28A- News @ 430am		2		Ī	i I	 	I	2	\$50.0	\$100.00	Seattle/Tacoma (KING) (KING)		9/10/12
3.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	4:57A- News @ 5am M-F			2	2	2	2		8	\$225.0	\$1,800.00	Seattle/Tacoma (KING) (KING)		9/10/12
4.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	4:57A- News @ 5am M-F		2			l I			2	\$250.0	\$500.00	Seattle/Tacoma (KING) (KING)		9/10/12
5.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	5:57A- News @ 6am M-F			1	1	1	1 1	1	4	\$450.0	\$1,800.00	Seattle/Tacoma (KING) (KING)		9/10/12
6.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	5:57A- News @ 6am M-F		1		1	l F		İ	1	\$500.0	\$500.00	Seattle/Tacoma (KING) (KING)		9/10/12
7.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	7A- 8A (PT)			1	1	1	1 1	İ	4	\$525.0	\$2,100.00	Seattle/Tacoma (KING) (KING)	TODAY SHOW	9/10/12
8.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	7A- 8A (PT)		1		1	l F	I I	İ	1	\$550.0	\$550.00	Seattle/Tacoma (KING) (KING)	TODAY SHOW	9/10/12
9.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	8A- 9A (PT)			2	2	2	2	1	8	\$475.0	\$3,800.00	Seattle/Tacoma (KING) (KING)	TODAY SHOW	9/10/12
10.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	8A- 9A (PT)		2		1	l F		İ	2	\$525.0	\$1,050.00	Seattle/Tacoma (KING) (KING)	TODAY SHOW	9/10/12
11.0	Normal Line / SPOT	09/15/12-09/15/12	5	:30	6A- 7A (PT)		- 1		1	l F	I I	1	1	\$300.0	\$300.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
12.0	Normal Line / SPOT	09/15/12-09/15/12	5	:30	7A- 8A (PT)		I			į.		1		\$400.0	\$400.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
13.0	Normal Line / SPOT	09/15/12-09/15/12	3	:30	8A- 9A (PT)		I		1	i I	 	1	1	\$600.0	\$600.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
14.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	5:58A- Meet The Press		I		1	i I	 	1	1	\$350.0	\$350.00	Seattle/Tacoma (KING) (KING)		9/10/12

**CONFIRMATION CONTRACT** 

Date:

Comments:

Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:



Contract # 853569 **Date Entered** 09/10/12 **Schedule Dates** 09/11/12-09/17/12 **Last Modified** 09/12/12 Advertiser Rob McKenna for Washington (39549) Whitney Wood **Entered By** Agency/T-Code No Media Placement Technology (3588)/113823657 CO-OP

 Product
 Political - State Governor (1177)
 Headline #
 06309559

 Brand
 MCKENNA FOR GOVERNOR (177377)
 Demo

 Salesperson
 Clark, Dave (3097)
 Order Type
 Normal

 Sales Office
 TeleRep - Washington D.C.
 Package Deal

 Buyer Name
 MEADE,NICOLE
 Commission %
 15.00

 Phone/Fax
 (425) 449-8244 /
 Commission
 \$13,980.00

 CPE
 N/A
 Net Total
 \$79,220.00

Account Types National/Political Candidate - Agency

Billing Type Standard

Comments MCKENNA FOR GOVERNOR

\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*, MCKENNA FOR CONGRESS

Sales Tax

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
15.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	7A- 8A (PT)								1	1	\$350.00	\$350.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
16.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	8A- 9A (PT)								1	1	\$400.00	\$400.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
17.0	Normal Line / 5 Fixed	09/16/12-09/16/12	5	:30	9A- 10A (PT)								1	1	\$450.00	\$450.00	Seattle/Tacoma (KING) (KING)	NEWS	9/10/12
18.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	10A- Today Show			1	1	1	1			4	\$200.00	\$800.00	Seattle/Tacoma (KING) (KING)		9/10/12
19.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	10A- Today Show		2							2	\$225.00	\$450.00	Seattle/Tacoma (KING) (KING)		9/10/12
20.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	11A- New Day Northwest			1	1	1	1			4	\$75.00	\$300.00	Seattle/Tacoma (KING) (KING)		9/10/12
21.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	11A- New Day Northwest		2							2	\$75.00	\$150.00	Seattle/Tacoma (KING) (KING)		9/10/12
22.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	11:59A- News @ 12pm			1	1	1	1			4	\$225.00	\$900.00	Seattle/Tacoma (KING) (KING)		9/10/12
23.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	11:59A- News @ 12pm		2							2	\$250.00	\$500.00	Seattle/Tacoma (KING) (KING)		9/10/12
24.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	1P- Days of Our Lives			1	1	1	1			4	\$250.00	\$1,000.00	Seattle/Tacoma (KING) (KING)		9/10/12
25.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	1P- Days of Our Lives		2							2	\$300.00	\$600.00	Seattle/Tacoma (KING) (KING)		9/10/12
26.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	1:58P- Dr Phil	5		Х	Х	Х	Х			5	\$175.00	\$875.00	Seattle/Tacoma (KING) (KING)		9/10/12
27.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	1:58P- Dr Phil		2							2	\$250.00	\$500.00	Seattle/Tacoma (KING) (KING)		9/10/12
28.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	2:58P- Ellen			1	1	1	1			4	\$250.00	\$1,000.00	Seattle/Tacoma (KING) (KING)		9/10/12
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		CONFIRMATION CONTRAC		
cepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



## Contract # 853569 **Date Entered** 09/10/12 **Schedule Dates** 09/11/12-09/17/12 **Last Modified** 09/12/12 Advertiser Rob McKenna for Washington (39549) Whitney Wood **Entered By** Agency/T-Code CO-OP Media Placement Technology (3588)/113823657

06309559 Product Headline # Political - State Governor (1177) Demo Brand MCKENNA FOR GOVERNOR (177377) Order Type Normal Salesperson Clark, Dave (3097) Package Deal Sales Office TeleRep - Washington D.C.

Commission % 15.00 MEADE, NICOLE **Buyer Name** Commission \$13,980.00 Phone/Fax (425) 449-8244 / **Net Total** CPE \$79,220.00 N/A Sales Tax

**Account Types** National/Political Candidate - Agency

Billing Type Standard

Date:

Comments

MCKENNA FOR GOVERNOR
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*, MCKENNA FOR CONGRESS

Seattle/Tacoma (K	ING) (KII	NG)
By Broadcast Month	<b>Spots</b>	Rate
Sep. 2012	157	\$93,200.00
Grand Total:	157	\$93,200.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
29.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	2:58P- Ellen		1							1	\$475.00	\$475.00	Seattle/Tacoma (KING) (KING)		9/10/12
30.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	3:58P- Katie			1	1	1	1			4	\$350.00	\$1,400.00	Seattle/Tacoma (KING) (KING)		9/10/12
31.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	3:58P- Katie		1							1	\$450.00	\$450.00	Seattle/Tacoma (KING) (KING)		9/10/12
32.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	5P- 5:30P (PT)			2	2	2	2			8	\$650.00	\$5,200.00	Seattle/Tacoma (KING) (KING)	5P NEWS	9/10/12
33.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	5P- 5:30P (PT)		2							2	\$675.00	\$1,350.00	Seattle/Tacoma (KING) (KING)	5P NEWS	9/10/12
34.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	5:30P- 6P (PT)			2	2	2	2			8	\$675.00	\$5,400.00	Seattle/Tacoma (KING) (KING)	5P NEWS	9/10/12
35.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	5:30P- 6P (PT)		2							2	\$725.00	\$1,450.00	Seattle/Tacoma (KING) (KING)	5P NEWS	9/10/12
36.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	6:29P- News @ 630pm M-F			2	2	2	2			8	\$925.00	\$7,400.00	Seattle/Tacoma (KING) (KING)		9/10/12
37.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	6:29P- News @ 630pm M-F		2							2	\$975.00	\$1,950.00	Seattle/Tacoma (KING) (KING)		9/10/12
38.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	7P- Evening Magazine			1	1	1	1			4	\$475.00	\$1,900.00	Seattle/Tacoma (KING) (KING)		9/10/12
39.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	7P- Evening Magazine		1							1	\$550.00	\$550.00	Seattle/Tacoma (KING) (KING)		9/10/12
40.0	Normal Line / SPOT	09/11/12-09/14/12	5	:30	7:30P- Inside Edition			1	1	1	1			4	\$500.00	\$2,000.00	Seattle/Tacoma (KING) (KING)		9/10/12
41.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	7:30P- Inside Edition		1							1	\$550.00	\$550.00	Seattle/Tacoma (KING) (KING)		9/10/12
42.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	9P- News @ 9p Su								1	1	\$750.00	\$750.00	Seattle/Tacoma (KING) (KING)		9/10/12

**CONFIRMATION CONTRACT** 

Date:

Comments:

Accepted-Station:

B/E	Bookend	P/B	Piaav	Back	

Accepted-Agency/Advertiser:



Contract #	853569	Date Entered	09/10/12
Schedule Dates	09/11/12-09/17/12	Last Modified	09/12/12
Advertiser	Rob McKenna for Washington (39549)	Entered By	Whitney Wood
Agency/T-Code	Media Placement Technology (3588)/113823657	CO-OP	No

06309559 Product Headline # Political - State Governor (1177) Demo MCKENNA FOR GOVERNOR (177377) Brand Order Type Normal Salesperson Clark, Dave (3097) Package Deal Sales Office TeleRep - Washington D.C. Commission % 15.00

MEADE, NICOLE **Buyer Name** Commission \$13,980.00 Phone/Fax (425) 449-8244 / CPE **Net Total** \$79,220.00 N/A Sales Tax

**Account Types** National/Political Candidate - Agency

Billing Type Standard

Comments

MCKENNA FOR GOVERNOR
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*, MCKENNA FOR CONGRESS

(ING) (KIN	G)
<b>Spots</b>	<u>Rate</u>
157	\$93,200.00
157	\$93,200.00
	<u>Spots</u> 157

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r	Sa S	u	Spots	Rate	Total	Station	Comments	Entered
43.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	10P- Dateline NBC							1	L	1	\$1,500.00	\$1,500.00	Seattle/Tacoma (KING) (KING)		9/10/12
44.0	Normal Line / SPOT	09/11/12-09/16/12	5	:30	11P- 11:35P (PT)	10		Х	Х	x >	X	X >	(	10	\$850.00	\$8,500.00	Seattle/Tacoma (KING) (KING)	LATE NEWS	9/10/12
45.0	Normal Line / SPOT	09/17/12-09/17/12	4	:30	11P- News @ 11pm M-F		2							2	\$1,000.00	\$2,000.00	Seattle/Tacoma (KING) (KING)		9/10/12
46.0	Normal Line / SPOT	09/11/12-09/14/12		:30	11:35P- 12:35A (PT)			2	2	2 2	2			8	\$350.00	\$2,800.00	Seattle/Tacoma (KING) (KING)	TONIGHT SHOW	9/10/12
47.0	Normal Line / SPOT	09/17/12-09/17/12	5	:30	11:35P- 12:35A (PT)		2							2	\$400.00	\$800.00	Seattle/Tacoma (KING) (KING)	TONIGHT SHOW	9/10/12
48.0	Normal Line / SPOT	09/15/12-09/15/12	5	:30	11:34P- Saturday Night Live							1		1	\$750.00	\$750.00	Seattle/Tacoma (KING) (KING)		9/10/12
49.0	Normal Line / SPOT	09/14/12-09/14/12		:30	9P- Grimm					1	1			1	\$3,200.00	\$3,200.00	Seattle/Tacoma (KING) (KING)		9/10/12
50.0	Normal Line / NFL	09/16/12-09/16/12	5	:30	5:12P- NBC Sunday Night Football							1	L	1	\$5,500.00	\$5,500.00	Seattle/Tacoma (KING) (KING)		9/10/12
51.0	Normal Line / NFL - Pre Game Show	09/16/12-09/16/12	[3]	:30	4P- Football Night in America							1	L	1	\$2,500.00	\$2,500.00	Seattle/Tacoma (KING) (KING)		9/10/12
52.0	Normal Line / NFL	09/16/12-09/16/12	5	:30	5:12P- NBC Sunday Night Football							2	2	2	\$5,500.00	\$11,000.00	Seattle/Tacoma (KING) (KING)		9/10/12
53.0	Normal Line / SPOT	09/16/12-09/16/12	5	:30	8:30P- 5th Quarter							1	L	1	\$1,400.00	\$1,400.00	Seattle/Tacoma (KING) (KING)		9/10/12

		CONFIRMATION CONTRAC	T	
ccepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments: